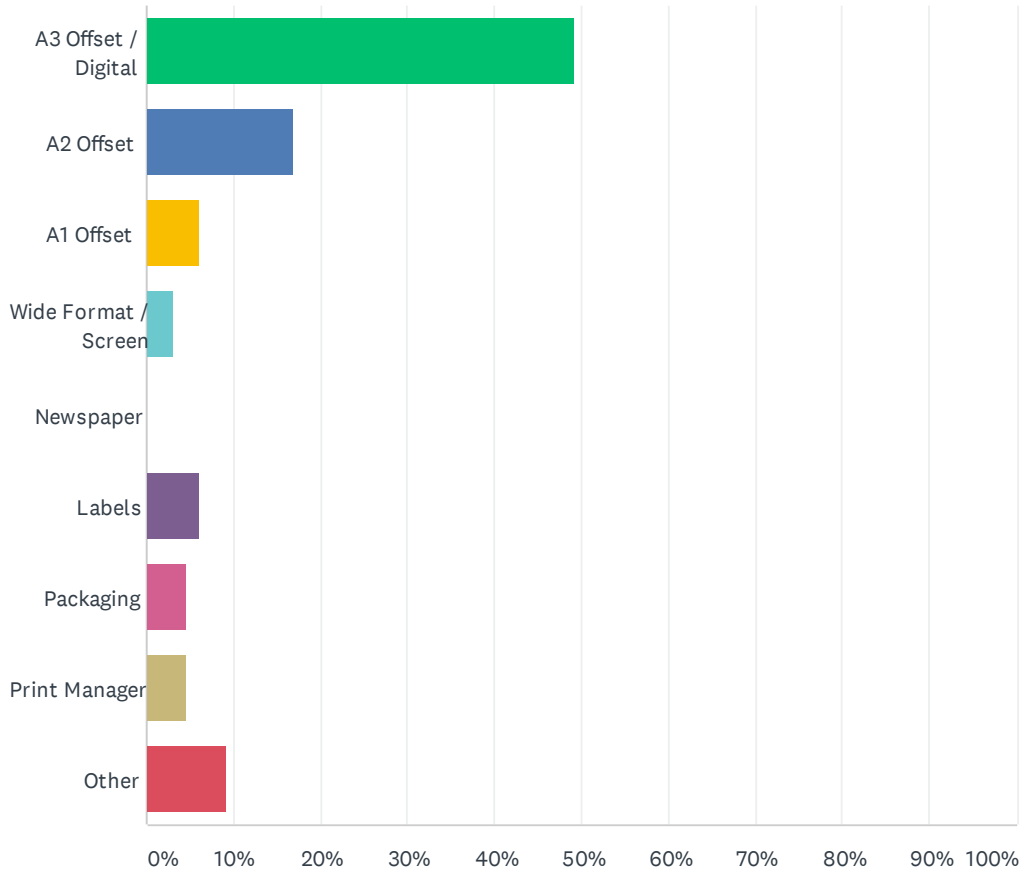


Q1 What market sector best describes your business?

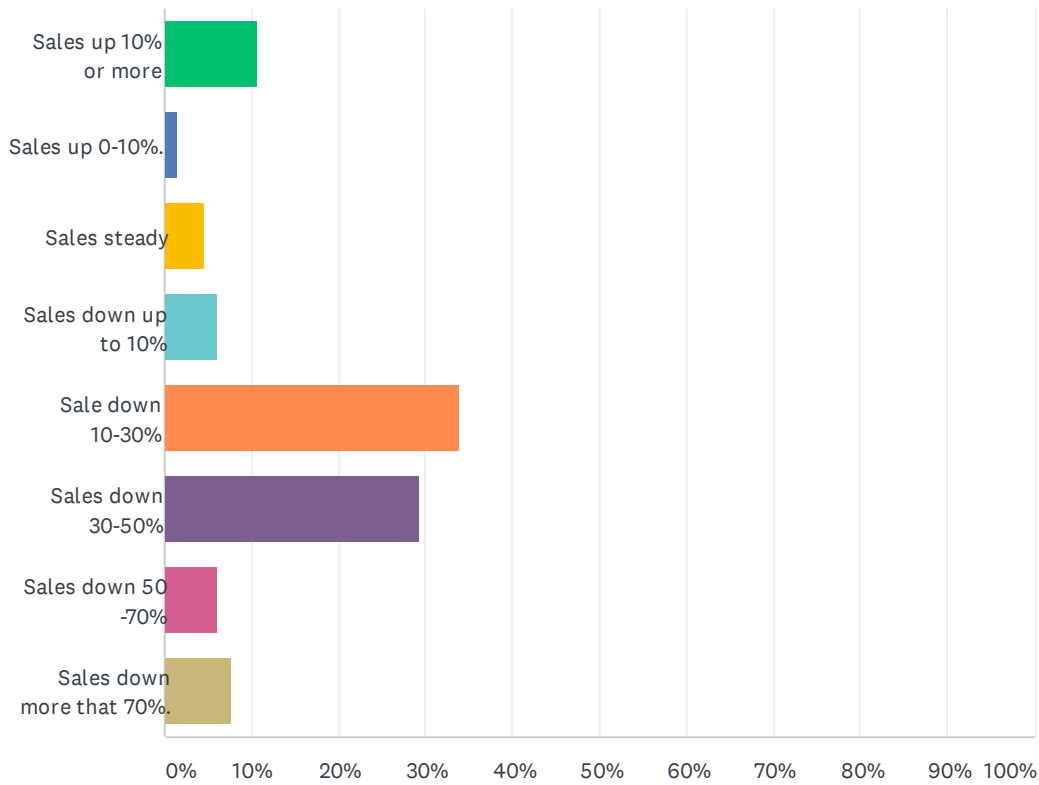
Answered: 65 Skipped: 0



ANSWER CHOICES	RESPONSES	
A3 Offset / Digital	49.23%	32
A2 Offset	16.92%	11
A1 Offset	6.15%	4
Wide Format / Screen	3.08%	2
Newspaper	0.00%	0
Labels	6.15%	4
Packaging	4.62%	3
Print Manager	4.62%	3
Other	9.23%	6
TOTAL		65

Q2 How did your sales in the six month period, April 20 to end Sep 20, compare to pre COVID 19 sales levels?

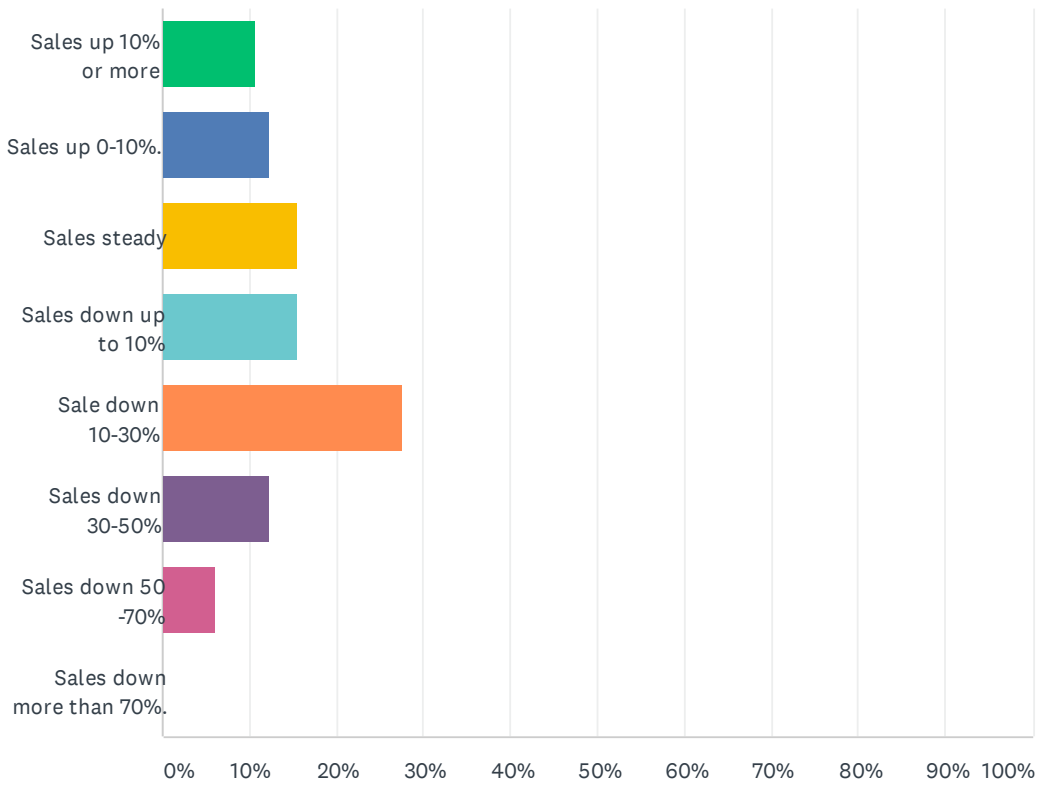
Answered: 65 Skipped: 0



ANSWER CHOICES	RESPONSES
Sales up 10% or more	10.77% 7
Sales up 0-10%.	1.54% 1
Sales steady	4.62% 3
Sales down up to 10%	6.15% 4
Sale down 10-30%	33.85% 22
Sales down 30-50%	29.23% 19
Sales down 50 -70%	6.15% 4
Sales down more that 70%.	7.69% 5
TOTAL	65

Q3 Compared to your pre COVID sales, what change in your sales do you forecast in the next six months, Oct 20 to end Mar 21?

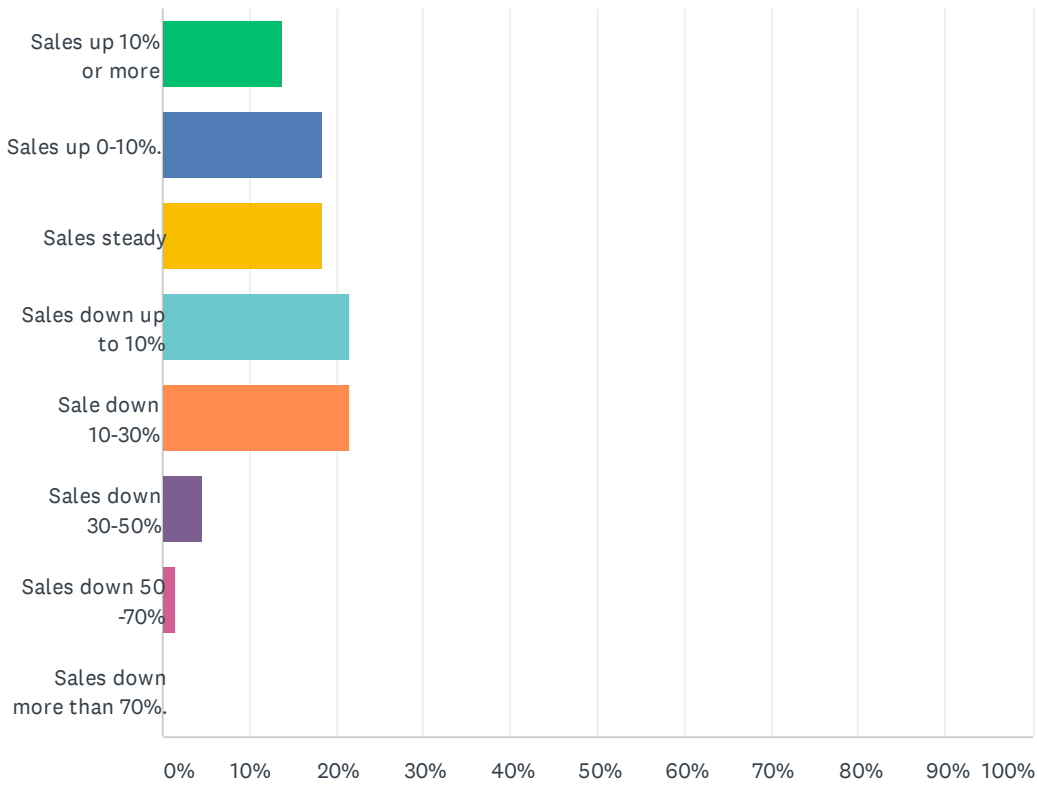
Answered: 65 Skipped: 0



ANSWER CHOICES	RESPONSES	
Sales up 10% or more	10.77%	7
Sales up 0-10%.	12.31%	8
Sales steady	15.38%	10
Sales down up to 10%	15.38%	10
Sale down 10-30%	27.69%	18
Sales down 30-50%	12.31%	8
Sales down 50 -70%	6.15%	4
Sales down more than 70%.	0.00%	0
TOTAL		65

Q4 Compared to your pre COVID sales, what change do you forecast in your sales for the year April 21 to end Mar 22?

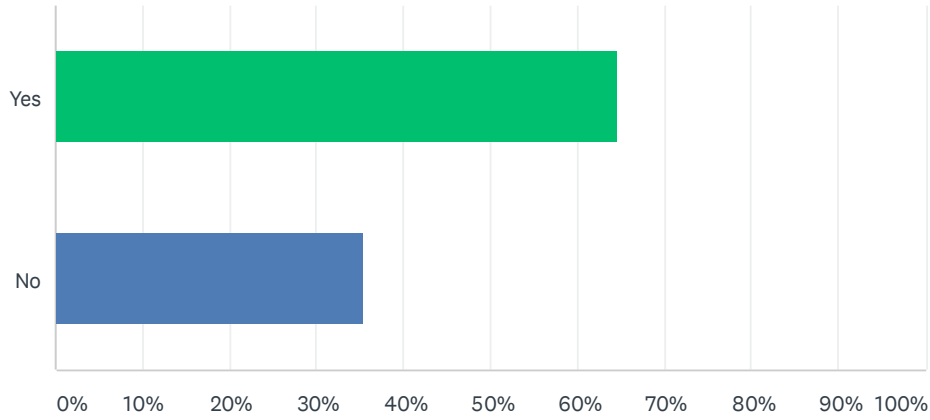
Answered: 65 Skipped: 0



ANSWER CHOICES	RESPONSES	
Sales up 10% or more	13.85%	9
Sales up 0-10%.	18.46%	12
Sales steady	18.46%	12
Sales down up to 10%	21.54%	14
Sale down 10-30%	21.54%	14
Sales down 30-50%	4.62%	3
Sales down 50 -70%	1.54%	1
Sales down more than 70%.	0.00%	0
TOTAL		65

Q5 Are you presently on JobKeeper?

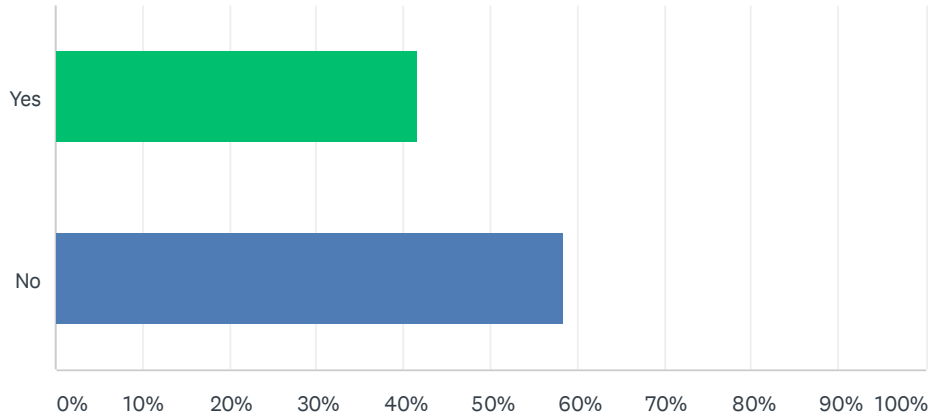
Answered: 65 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	64.62% 42
No	35.38% 23
TOTAL	65

Q6 In the next six months do you expect to use the recently announced Budget's stimulus packages of Instant Asset Write off and / or The JobMaker Hiring Credit for the hiring of under 35 employees?

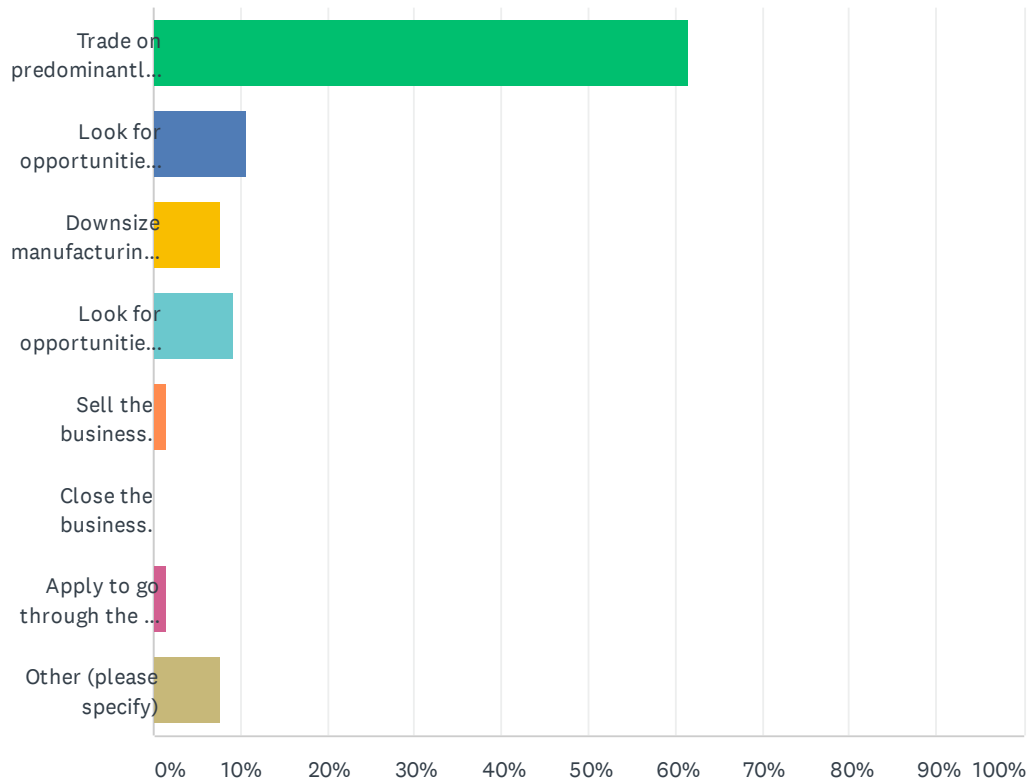
Answered: 65 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	41.54%	27
No	58.46%	38
TOTAL		65

Q7 What is your most likely business activity for the next six months?

Answered: 65 Skipped: 0



ANSWER CHOICES	RESPONSES	
Trade on predominantly "as is", adjusting staff levels to match sales / production.	61.54%	40
Look for opportunities to acquire businesses.	10.77%	7
Downsize manufacturing footprint, outsource more.	7.69%	5
Look for opportunities to amalgamate / merge / collaborate with others.	9.23%	6
Sell the business.	1.54%	1
Close the business.	0.00%	0
Apply to go through the new "Chapter 11" type restructuring process.	1.54%	1
Other (please specify)	7.69%	5
TOTAL		65