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Ascent Partners Market Watch

Reporting the market movements within the Australian and New Zealand printing industry.

Market Movement

Date	Source	Company	Region	Type of movement	Link
Printers					
20.10.11	PPOL	Focus Press buys Superfine assets	NSW	Purchase of Assets	Superfine Printing faces liquidation assets snapped up by Focus Press
21.10.11	RR	PrintWorld Victoria Pty Ltd	VIC	Liquidator appointed	
31.10.11	PPOL	Immij buys Macbird Floraprint	VIC	Acquisition	Immij reports \$26m revenue and targets 20% growth
Suppliers					
5.10.11	PPOL	DSS Supply One Auction	QLD & NSW	Auction - 11 & 12 Oct	
Oct / Nov	DI	HGV/ NZ sell to Blue Print Imaging	NZ	Sale	P8

Major Machinery - Installs and Sales

Date	Source	Customer	Region	Install (I)/ Sale (S)	Manufacturer	Type	Link / Page Number
Oct	PP	Sony	NSW	I	Fujifilm	Acuity HS 3545 flat bed UV digital printer	P 44
11.10.11	PPOL	3 x Kwik Kopy store	NSW / VIC	I	Canon	3 x Image Press CV 7000 VP	Canon kicks a ImagePress hat trick with Kwik Kopy installs
11.10.11	P21OL	News Ltd	WA / QLD	S	Ferag	2 x SNT 350 Three Knife Trimming drums	1st Ferag SNT-50 for newspaper giant
19.10.11	PPOL	PMS	VIC	I	Ryobi	Ryobi 925	PMS Litho's new five-colour Ryobi brings in magazine work
24.10.11	PPOL	Various	Region	S	Polar	30 x Polar orders (April - Sept)	Operator safety and digital print drive guillotine bonanza for Heidelberg
25.10.11	IGOL	PMI Corp	VIC	I	HP	Indigo 7500	PMI Corp picks up third HP Indigo digital press

Source Legend

AP	Aust Printer Magazine
APOL	Aust Printer OnLine
PP	ProPrint Magazine
PPOL	Proprint OnLine
P21OL	Print 21 OnLine
NZP	New Zealand Printer
DI	Digital Image Magazine
DIOL	Digital Image OnLine
RR	Rodgers Reidy
GXOL	GX OnLine
GX	GX Report

Ascent Partners Businesses for Sale

Description	Region	Type	Sell Price	Approx. Turnover	Contact	Status
Commercial Printer	VIC	A2 / A3 offset	\$595,000	\$1,000,000	richard@ascentpartners.com.au	Available
Commercial Printer	VIC	A2 / A3 offset	\$1,250,000	\$3,000,000	richard@ascentpartners.com.au	SOLD - Oct
Kwik Kopy Townsville	QLD	Franchise	\$400,000	\$700,000	richard@ascentpartners.com.au	UNDER OFFER
Commercial Printer	VIC	A2 / A3 offset	\$135,000	\$375,000	richard@ascentpartners.com.au	SOLD - Sept
Commercial Printer	East Coast Aust	East Coast Aust	\$3,500,000	\$5,000,000	richard@ascentpartners.com.au	Available
Commercial Printer	SE QLD	A2 / A3 offset	\$1,800,000	\$3,000,000	richard@ascentpartners.com.au	Available
Commercial Printer	VIC	A2 / A3 offset	\$300,000	\$1,600,000	richard@ascentpartners.com.au	SOLD - Oct
Commercial Printer	VIC	A2 / A3 offset	\$725,000	\$2,400,000	richard@ascentpartners.com.au	Available
Commercial Printer	VIC	A3 / A3 digital	\$1,950,000	\$3,000,000	richard@ascentpartners.com.au	TBA
Wide Format	NSW	Wide format	\$2,295,000	\$5,300,000	richard@ascentpartners.com.au	Available
Commercial Printer	Southern seaboard	A1/ complete	\$3,000,000	\$9,000,000	richard@ascentpartners.com.au	TBA
Worldwide Franchise	QLD	Franchise	\$195,000	TBA	richard@ascentpartners.com.au	Available

Ascent Partners provides:

- Business Appraisals and Reviews
- Business Sales
- Sale of Goodwill / Customer List

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